

To whom it may concern

Birsfelden, 06. October 2021

Price development 2022

Dear Ladies and Gentlemen

Despite to the ongoing pandemic, it is very pleasing to see that the economy is showing an positive increasing trend. We all can not wait the everyday life before Covid-19 and are convinced that with the necessary dose of optimism we will remain strong and be able to cope with the challenges still ahead.

Let us remember that that day of normality will come - No fear lasts forever...

Besides the Corona virus, we are also deal with various adjustments in the general transport industry. On the one hand, the ASTAG (Swiss Association of Commercial Vehicles) has already informed about the new GU 2022, which will be increased by a flat rate of over 3%. (Link: <https://www.astag.ch/aktuell/gu-2022/>). On the other hand, we are facing more and more challenges in everyday life, which can be briefly summarised as follows:

- Congestion surcharge of our national service providers Leimgruber/Planzer
- Increasingly complex flows of goods, which have a negative impact on efficiency
- Shortage of drivers and staff in the transport industry in general
- Increased regulations in the area of climate protection
- Health and safety regulations (incl. pandemic control)

All in all, with the increases of the foreign partners for distribution and the increases of the international freight rates, a price increase of 8 - 12 % is to be expected. In UK traffic, the increase is not yet foreseeable. This is also due to the current supply problems.

We ask you kindly to consider the price increase in your calculations for the coming year.
We will contact you individually about the increase in the coming weeks.

Please do not hesitate to contact us for further information.

Thank you for your attention.

Kind regards

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